

**P&C Actuarial Manager opening in MIDWEST. Responsible for aligning with and contributing to corporate growth and profitability objectives by identifying pricing opportunities which will generate profitable market share growth in assigned states; establish and deliver an integrated pricing strategy for each assigned state; lead a team of 5-20 actuarial students in the development of the pricing strategy; establish a successful partnership with the State Manager in order to improve the effectiveness of business decisions; partner with other functional departments to create and implement leading products with improved speed to market and better overall customer and agent satisfaction; review external trends affecting the entire industry within the state(s) and appropriately reflecting them in pricing; prioritize potential changes to generate profitable market share growth over the long term; establish timely integration and delivery of planned changes to the marketplace; develop and implement an effective communication process; partner with Legal to establish a good working relationship with each Department of Insurance; pursue a current understanding of strategic initiatives across the company; coordinate decisions and communicate with other actuaries and State Managers to shorten the learning curve and enable quicker impact; foster and implement non-traditional decision making; educate and develop employees both within and outside of Pricing on the economics of insurance and the fundamentals associated with making sound business decisions; maximize professional development, personal contribution, and performance of employees. FCAS or near FCAS with 8-10 years (*will consider less experience if candidate has the potential to progress to leadership role*) of relevant experience in progressively more responsible roles, with at least three to five years of general management/leadership experience, knowledge and expertise including: extensive pricing and insurance regulation knowledge, with working knowledge of personal lines underwriting and product offerings; comprehensive understanding of the Actuarial Standards of Practice and Statement of Principles; advanced knowledge about business in general and seasoned, in-depth, multi-dimensional knowledge of industry and company economics; ability to develop and/or revise business tactics to support changing business strategies and direction; ability to analyze and interpret complex concepts; ability to measure, evaluate, and act on results (financial and operational); ability to develop and implement pricing programs for assigned states; ability to provide written and oral interpretation of highly specialized terms and data, and can present this data to others with different levels of expertise; ability to manage/lead a group of employees; ability to concentrate on a wide range of loosely defined complex situations, which require application of creativity and originality, where guidance and counsel may be unavailable. Salary \$open. (PR5764)**